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March 31, 2011

Mr. Peter Rigterink  
VDEM Procurement Manager  
Virginia Department of Emergency Management  
10501 Trade Court, Room #:1-39  
Richmond, VA 23236

**RE: Rate Sheet Revisions  
RFP# 127-11-0001  
COV Emergency Services**

Dear Mr. Rigterink:

Per our conversation on March 28, 2011, please find enclosed a revised copy of our supplemental rate sheet for out-of-scope items, with the requested changes to the cost-plus line items. These changes represent our best and final offer on this proposal.

If you require any further information, or have additional questions, please do not hesitate to contact me. We appreciate your consideration and look forward to being of service.

Sincerely,  
**IMS Environmental Services, Inc.**

A handwritten signature in black ink, appearing to read "Robert W. May".

Robert W. May, P.G.  
Vice President

**Enclosure: VDEM Form No. 101**

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IMS ENVIRONMENTAL SERVICES, INC. IS A WHOLLY OWNED SUBSIDIARY OF **HEPACO**, INC.

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Environmental Consulting and Remediation Contracting • Oil and Hazardous Materials Emergency Response  
Tank and Pipeline Cleaning, Testing, Removal, Installation, and Repairs • Health and Safety Consulting, Training,  
and Exercises • Industrial Cleaning and Vacuum Truck Services • Construction/Demolition • Marine Salvage

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[www.imsenv.com](http://www.imsenv.com)

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

	JOB CATEGORY	HOURLY RATES		
		Straight Time	Premium Rates	
			Overtime	Holiday Time
L1	Principal/Officer	\$125.00	\$125.00	\$250.00
L2	Specialist High Hazards	\$162.00	\$243.00	\$324.00
L3	Specialist Chemical Transfer	\$135.00	\$202.50	\$270.00
L4	Emergency Response Manager	\$125.00	\$187.50	\$250.00
L5	Certified Industrial Hygienist	\$115.00	\$172.50	\$230.00
L6	Project Manager	\$110.00	\$165.00	\$220.00
L7	IT/Communication Manager	\$110.00	\$165.00	\$220.00
L8	Technician High Hazards/Confined Space Rescue	\$108.00	\$162.00	\$216.00
L9	Senior Health/Safety Specialist	\$90.00	\$135.00	\$180.00
L10	Project Engineer, Senior Engineer, Geologist	\$70.00	\$105.00	\$140.00
L11	Regulatory Manager	\$85.00	\$127.50	\$170.00
L12	Technician Chemical Transfer	\$81.00	\$121.50	\$162.00
L13	Chemist/T&D Coordinator, Soil Scientist	\$80.00	\$120.00	\$160.00
L14	Safety & Training Specialist	\$70.00	\$105.00	\$140.00
L15	Supervisor/General	\$80.00	\$120.00	\$160.00
L16	Team Leader	\$77.00	\$115.50	\$144.00
L17	Boat Captain	\$88.00	\$132.00	\$176.00
L18	Foreman/General	\$62.00	\$93.00	\$124.00
L19	Mech./Carp./Welder/Elect./Plumb.	\$65.00	\$97.50	\$130.00
L20	Equipment Operator	\$62.00	\$93.00	\$124.00
L21	Supervisor (ACM, Lead, IAQ)	\$60.00	\$79.50	\$106.00
L22	Truck Driver	\$60.00	\$90.00	\$120.00
L23	Spill Response Technician	\$57.00	\$85.50	\$114.00
L24	Technician	\$52.00	\$78.00	\$104.00
L25	Project Accountant	\$40.00	\$60.00	\$80.00
L26	Foreman (ACM)	\$44.00	\$66.00	\$88.00
L27	Technician – IAQ & Abatement	\$38.00	\$57.00	\$76.00
L28	Administrative Assistant	\$42.00	\$63.00	\$84.00
L29	Clerical	\$38.00	\$57.00	\$76.00
PER DIEM				
L30	Motel (as needed basis)	Negotiated at time of Contract		
L31	Per Diem	\$95.00 per day		
L32	Government Projects – Not to Exceed	FAR		
PERSONAL PROTECTIVE EQUIPMENT (PPE)				
PPE1	Level A (per Person) – Includes First SCBA Bottle	\$75.00	per hour	
PPE2	Level B (per Person) – Includes First SCBA Bottle	\$40.00	per hour	
PPE3	Level C (per Person) – Includes First Set of Filters	\$27.00	per hour	
PPE4	Level D (per Person)	\$7.50	per hour	
PPE5	Turn Out Gear	\$95.00	per hour	
PPE6	Lock Out/Tag Out Kit	\$10.00	per hour	
PPE7	Full Body Harness	\$12.00	per hour	
PPE8	Emergency Burn Kit	\$72.00	per hour	
PPE9	Blood-Borne Pathogen Kit	\$3.00	per hour	
PPE10	Portable Oxygen	\$4.50	per hour	
PPE11	Personnel Retrieval System	\$47.00	per hour	
PPE12	Retrieval Device (winch)	\$21.00	per hour	
PPE13	Cascade Air System	\$19.00	per hour per man	

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

PPE14	Breathing Air Line	\$0.95	per hour per foot
PPE15	Escape Pack (5 minute)	\$6.50	per hour
PPE16	High Pressure Compressor (Grade D)	\$41.00	per hour
PPE17	Portable H.P. Vessel	\$79.00	per hour
PPE18	SCBA Bottles - Refill	\$40.00	each
PPE19	Portable Eye Wash Station	\$8.50	per hour
PPE20	Air Filtration Panel w/Alarms	\$33.00	per hour
PPE21	Chest Waders	\$10.00	per hour
PPE22	First Aid Station	\$4.00	per hour (plus expendables)
PPE23	Life Jacket	\$2.50	per hour
PPE24	Cool Vest	\$15.00	per hour
PPE25	Flash Suits	\$41.00	per hour
PPE26	Rain Suits	\$6.00	per hour
PPE27	Nomex Coveralls	\$28.00	per hour
PPE28	Orange Safety Vests	\$1.00	per hour
PPE29	Wader Boots	\$6.00	per hour
PPE30	PVC Steel Toe Boots	\$5.00	per hour
PPE31	Steel Toe Rubber Boots	\$4.00	per hour
PPE32	Chemical Boots	\$9.00	per hour
PPE33	Firefighting Boots	\$22.00	per hour
PPE34	Lanyard	\$3.00	per hour
<b>VEHICLES - ROLLING STOCK</b>			
V1	Mobile Command Center (53')	\$185.00	per hour
V2	Command Center Trailer 30'	\$96.00	per hour
V3	Emergency Response Trailer (12' to 14')	\$54.00	per hour
V4	Emergency Response Trailer (24')	\$83.00	per hour
V5	Emergency Response Trailer (32')	\$93.00	per hour
V6	Chemical Transfer Trailer	\$71.00	per hour
V7	Boom Trailer 18' (Boom not included)	\$36.00	per hour
V8	Boom Trailer 24' (Boom not included)	\$47.00	per hour
V9	Decontamination Trailer	\$38.00	per hour
V10	End Dump Trailer	\$65.00	per hour
V11	Road Tractor	\$65.00	per hour
V12	Stainless Steel Vac Tanker	\$107.00	per hour
V13	Stainless Steel Tanker	\$95.00	per hour
V14	Tanker with Vain Pump	\$92.00	per hour
V15	406 Tanker	\$85.00	per hour
V16	Frame Truck	\$46.00	per hour
V17	10 Ton Boom Truck	\$63.00	per hour
V18	15 Ton Boom Truck	\$67.00	per hour
V19	Service Truck	\$35.00	per hour
V20	Flat Trailer (up to 10 ton)	\$10.00	per hour
V21	Flat Trailer (10 ton - 25 ton)	\$35.00	per hour
V22	Flat Trailer (25 ton - 55 ton)	\$45.00	per hour
V23	VTU Trailer	\$16.00	per hour
V24	12' - 16' Utility Trailer	\$14.00	per hour
V25	Vacuum Truck (3,000-3,500 Gal.)	\$125.00	per hour
V26	Liquid Ring Vacuum Truck	\$150.00	per hour
V27	Air Mover Vacuum Truck w/ Rotary Vane	\$175.00	per hour
V28	Hydroblast Truck	\$260.00	per hour



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

V29	HyRail Vacuum Truck	\$245.00	per hour
V30	Vacuum Truck/Trailer Clean Out Charge	\$400.00	each
V31	Vec Loader (Stainless Steel)	\$142.50	per hour
V32	Vacuum Trailer (1,200 Gal.)	\$45.00	per hour
V33	Thermal Oxidizer Unit	\$3,200.00	per week
V34	Pick-up Truck (3/4 Ton and 1/2 Ton)	\$14.00	per hour
V35	Pick-up Truck (Crew Cab 3/4 Ton)	\$22.00	per hour
V36	Pick-Up Truck (Crew Cab 1 Ton)	\$16.00	per hour
V37	Pick-up Truck (4 Wheel Drive)	\$18.00	per hour
V38	1 Ton Flatbed	\$22.00	per hour
V39	1 Ton Flatbed (Crew Cab)	\$20.00	per hour
V40	1 Ton Flatbed (4 Wheel Drive)	\$22.00	per hour
V41	1 Ton Flatbed (Crew Cab / 4 Wheel Drive)	\$27.00	per hour
V42	Sport Utility Vehicle	\$22.00	per hour
V43	ATV Vehicles	\$32.00	per hour
V44	Crew Van	\$16.00	per hour
V45	Passenger Sedan	\$14.00	per hour
V46	Box Truck (16' to 24')	\$32.00	per hour
V47	Box Truck (10' to 14')	\$22.00	per hour
V48	Cube Van	\$18.00	per hour
V49	Dump Truck	\$46.00	per hour
V50	45' Box Trailer	\$10.00	per hour
V51	High Pressure Type C Compressor & Trailer	\$77.00	per hour
V52	Ventilation/Decontamination Trailer	\$200.00	per hour
V53	Fire Truck	\$250.00	per hour
V54	Vehicle Use - Pick-Ups, Vans, Cars	\$0.50	per mile
V55	Vehicle Use – Large Trucks	\$1.87	per mile
V56	Decontamination Charge	Negotiated at time of Contract	
V57	Miscellaneous Rentals	Negotiated at time of Contract	
BOATS AND MARINE EQUIPMENT			
B1	21 Ft. Seacat - (Twin Screw)	\$90.00	per hour
B2	Sea Doo	\$70.00	per hour
B3	Workboat (21' - 30')	\$57.00	per hour
B4	Workboat (17' - 20')	\$34.00	per hour
B5	Workboat (12' - 16')	\$32.00	per hour
B6	Workboat (up to 12')	\$12.00	per hour
B7	Boat Motor (15 - 30 HP)	\$20.00	per hour
B8	Boat Motor (31 - 50 HP)	\$40.00	per hour
B9	Boat Motor (51 - 100 HP)	\$60.00	per hour
B10	OSRV 56' Steel Hull Workboat	\$250.00	per hour
B11	OSRV 65' Crew Workboat	\$350.00	per hour
B12	Anchor - (10 - 100 lb.)	\$5.00	per hour
HEAVY EQUIPMENT			
HEQ1	Backhoe 416B	\$35.00	per hour
HEQ2	Backhoe 416B - Extend-A-Hoe / 4-in-one Bucket	\$44.00	per hour
HEQ3	Backhoe 416B - 4WD Extend-A-Hoe / 4-in-one Bucket	\$50.00	per hour
HEQ4	Backhoe 416C IT	\$55.00	per hour
HEQ5	Bobcat	\$32.50	per hour
HEQ6	Bobcat Sweeper Attachment (when rented with Bobcat)	\$8.00	per hour



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

HEQ7	Bobcat Sweeper Brush Wear in addition to Sweeper Rental	\$150.00	per inch diameter
HEQ8	Bobcat Fork Attachment (when rented with Bobcat)	\$9.00	per hour
HEQ9	Bobcat Trailer (when rented with Bobcat)	\$10.00	per hour
HEQ10	5000-Lb Forklift – All Terrain 4 x 4	\$60.00	per hour
HEQ11	Forklift – Telescopic Boom Material Handler	\$50.00	per hour
HEQ12	1/2 Yard Skid Steer	\$50.00	per hour
HEQ13	JD 544 Rubber Tire Loader or equivalent	\$68.00	per hour
HEQ14	JD 644 Rubber Tire Loader or equivalent	\$92.00	per hour
HEQ15	JD 744 Rubber Tire Loader or equivalent	\$156.00	per hour
HEQ16	CAT 943 Track Loader or equivalent	\$59.00	per hour
HEQ17	CAT 953 Track Loader or equivalent	\$89.00	per hour
HEQ18	CAT 963 Track Loader or equivalent	\$105.00	per hour
HEQ19	Mini Excavator	\$42.00	per hour
HEQ20	PC 150 Excavator or equivalent	\$78.00	per hour
HEQ21	PC 220 Excavator or equivalent	\$117.00	per hour
HEQ22	PC 300 Excavator or equivalent	\$130.00	per hour
HEQ23	D4 Bulldozer or equivalent	\$69.00	per hour
HEQ24	D5 Bulldozer or equivalent	\$78.00	per hour
HEQ25	D6 Bulldozer or equivalent	\$111.00	per hour
HEQ26	Hydraulic Drum / Claw Grapppler	\$48.00	per hour
HEQ27	Double Barrel Fork Lift Grapppler	\$10.00	per hour
HEQ28	Hydraulic Shears 490 Ton	\$165.00	per hour
HEQ29	Hydraulic Shears 200 Ton	\$81.00	per hour
HEQ30	Hydraulic Ho-Ram 215/330	\$35.00	per hour
HEQ31	Hydraulic Ho-Ram 580	\$19.00	per hour
HEQ32	Hydraulic Ho Ram Bobcat	\$13.00	per hour
HEQ33	Hydraulic Power Pack	\$94.00	per hour
HEQ34	Man Lift- Scissor to 26'	\$27.00	per hour
HEQ35	Man Lift – Snorkel to 40'	\$44.00	per hour
HEQ36	Drill Rig - Mobile B47	\$260.00	per hour
HEQ37	Drill Rig - Mobile B53, 4WD	\$330.00	per hour
HEQ38	Geoprobe Direct Push Sampler	\$240.00	per hour
HEQ39	Pressure Grouting Machine	\$260.00	per hour
HEQ40	Maintenance & Mobilization	Negotiated at time of Contract	
RECOVERY/TREATMENT/ STORAGE EQUIPMENT			
R1	72" Barrel Skimmer	\$182.00	per hour
R2	36" Barrel Skimmer	\$100.00	per hour
R3	Manta Ray Skimmer	\$68.00	per hour
R4	Duck Bill Skimmer	\$37.00	per hour
R5	High Speed Weir Skimmer 450 HP	\$150.00	per hour
R6	Oil Mop w/100' x 4" Mop	\$59.00	per hour
R7	Oil Recovery System Scavenger	\$19.00	per hour
R8	Up to 17" Containment Boom (per foot)	\$0.28	per hour
R9	18" Containment Boom (per foot)	\$0.35	per hour
R10	Shower Filtration Pump	\$6.00	per hour
R11	Centrifugal Pump	\$40.00	per hour + REBUILD
R12	Pneumatic Pump	\$44.00	per hour + REBUILD
R13	B-K Hand Pump	\$9.00	per hour + REBUILD
R14	GrandFos 2" Redi-flo Pump	\$18.00	per hour + REBUILD

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

R15	1" Electric Pump	\$8.00	per hour + REBUILD
R16	1" Polypropylene Pump	\$16.00	per hour + REBUILD
R17	Submersible (2') Pump	\$37.00	per hour + REBUILD
R18	2" Viton Pump	\$44.00	per hour + REBUILD
R19	2" Stainless Steel Diaphragm Pump	\$31.00	per hour + REBUILD
R20	2" Diaphragm Pump	\$31.00	per hour + REBUILD
R21	2" Trash Pump	\$24.00	per hour + REBUILD
R22	3" Diaphragm Pump	\$35.00	per hour + REBUILD
R23	3" Stainless Steel Pump	\$38.00	per hour + REBUILD
R24	3" Trash Pump	\$28.00	per hour + REBUILD
R25	4" Diaphragm Pump	\$38.00	per hour + REBUILD
R26	PVC Siphon Pump	\$10.00	per hour + REBUILD
R27	Corken Pump	\$107.00	per hour + REBUILD
R28	Rotary Vain Pump (3")	\$82.00	per hour + REBUILD
R29	¾" – 1" Acid Hose	\$2.78	per foot per hour
R30	Air Tool Hose	\$0.20	per foot per hour
R31	Industrial Water Hose	\$0.12	per foot per hour
R32	Fire Hose	\$1.38	per foot per hour
R33	2" Discharge Hose	\$0.41	per foot per hour
R34	3" Discharge Hose	\$0.70	per foot per hour
R35	2" Chemical Suction Hose	\$3.30	per foot per hour
R36	3" Chemical Suction Hose	\$5.22	per foot per hour
R37	2" Reg. Suction Hose	\$0.83	per foot per hour
R38	3" Reg. Suction Hose	\$1.26	per foot per hour
R39	4"/6" Reg. Suction Hose	\$1.95	per foot per hour
R40	4"/6" Chemical Suction Hose	\$6.50	per foot per hour
R41	Flex Vacuum Hose (Up to 6" diameter)	\$0.57	per foot per hour
R42	6" Aluminum Vacuum Pipe	\$1.70	per foot per hour
R43	6" Aluminum Fittings (90's, 45's, etc.)	\$5.75	per hour
R44	6" Aluminum Wye's	\$13.25	per hour
R45	Hydraulic Hose	\$1.00	per foot per hour
R46	Steam Hose	\$4.50	per foot per hour
R47	Anhydrous Ammonia Hose	\$6.76	per foot per hour
R48	Liquefied Petroleum Gas Hose	\$5.00	per foot per hour
R49	Monel/Chlorine Hose	\$11.00	per foot per hour
R50	Polyethylene, Cross Link Hose	\$2.88	per foot per hour
R51	Teflon, Rubber Jacketed Hose	\$7.50	per foot per hour
R52	Teflon, Stainless Steel Wrapped Hose (1")	\$7.50	per foot per hour
R53	Teflon, Stainless Steel Wrapped Hose (2")	\$10.50	per foot per hour
R54	Stainless Steel Transfer Hose (2")	\$4.12	per foot per hour
R55	Stainless Steel Transfer Hose (1")	\$3.50	per foot per hour
R56	Truck Mounted Compressor	\$22.00	per hour
R57	125 CFM Air Compressor	\$18.00	per hour
R58	185 CFM Air Compressor	\$21.00	per hour
R59	375 CFM Air Compressor	\$30.00	per hour
R60	825 CFM Compressor	\$54.00	per hour
R61	Corken Compressor	\$137.00	per hour + REBUILD
R62	Boiler (up to 40 HP)	\$100.00	per hour
R63	Boiler (40 - 75 HP)	\$180.00	per hour
R64	Digital Tachometer	\$3.00	per hour



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

R65	Standard Fittings Charge for Transfer	\$69.00	per hour
R66	Inert Purging System (nitrogen not included)	\$27.00	per hour
R67	Betts Emergency Unloading Fixture	\$96.00	per hour
R68	Holding Pool 10K (w/o Liner)	\$30.00	per hour
R69	Holding Pool 50K (w/o Liner)	\$56.00	per hour
R70	Flash Mixer	\$8.00	per hour
R71	Fuel Cell (50 Gal.)	\$10.00	per hour
R72	Poly/Steel Tank 250 to 500 Gal.	\$7.00	per hour
R73	Poly Tote 250 to 350 Gal.	\$18.00	per hour
R74	Poly Tank 501 to 1,000 Gal.	\$13.00	per hour
R75	Poly Tank 1,001 to 2,000 Gal.	\$19.00	per hour
R76	Poly Tank 2,000 to 2,500 Gal.	\$28.00	per hour
R77	Poly Tank 2,501 to 5,000 Gal.	\$50.00	per hour
R78	21,000 Gallon Frac Tank	\$13.00	per hour
R79	21,000 Gallon Frac Tank Stainless	\$31.00	per hour
R80	Roll Off Box	\$5.00	per hour
R81	Sludge Box	\$6.00	per hour
R82	Hazwaste Box	\$9.00	per hour
R83	Vacuum Box	\$10.00	per hour
R84	Drum Vacuum - single head	\$32.00	per hour
R85	Drum Vacuum - dual head	\$38.00	per hour
R86	Mixing Bucket Attachment	\$65.00	per hour
R87	Mobile Groundwater Treatment Unit	\$190.00	per hour
R88	Mobile Liquid Ring Groundwater Treatment Unit	\$275.00	per hour
R89	Oil Water Separator (10 GPM)	\$95.00	per hour
R90	2" Portable Bag Filter (100 GPM)	\$180.00	per hour
R91	Carbon Filter (800 - 1,200 lb.)	\$130.00	per hour
R92	Carbon Filter (400 lb.)	\$95.00	per hour
R93	Carbon Filter (200 lb.)	\$75.00	per hour
R94	Haz Hammock	\$55.00	per hour
R95	Hose & Equipment, Cleaning, Repair	Negotiated at time of Contract	
MISCELLANEOUS EQUIPMENT			
ME1	Tent	\$28.00	per hour
ME2	Portable Light Stand	\$37.00	per hour
ME3	Intrinsically Safe Light	\$18.00	per hour
ME4	Light Plant	\$38.00	per hour
ME5	Water Heater	\$9.00	per hour
ME6	Space Heater	\$12.00	per hour
ME7	Pipe Threader / Tripart Pipe Stand/Roller Stand	\$47.00	per hour
ME8	Portable Lights	\$5.00	per hour
ME9	Water Cooler	\$2.00	per hour
ME10	Safety Fence	\$1.00	per foot per hour
ME11	Air Tank	\$2.00	per hour
ME12	Drain Pan	\$2.00	per hour
ME13	Pump Sprayer	\$5.00	per hour
ME14	Mop Bucket	\$3.00	per hour
ME15	Drill	\$5.00	per hour
ME16	Sawzall	\$5.00	per hour
ME17	Pig Tail	\$4.00	per hour
ME18	Sand Blaster	\$19.00	per hour

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

ME19	350 AMP Welder	\$45.00	per hour
ME20	Cutting Torch	\$3.00	per hour
ME21	GFCI Plugs	\$4.00	per hour
ME22	GFI Circuit Panel Boards	\$16.00	per hour
ME23	Battery Charger	\$8.00	per hour
ME24	Generator - Up to 5 KW	\$27.00	per hour
ME25	Generator - 6-30 KW	\$45.00	per hour
ME26	Generator - 30-50 KW	\$60.00	per hour
ME27	Generator - 51-100 KW	\$75.00	per hour
ME28	Extension Cords (Each)	\$3.00	per hour
ME29	Grounding Cable & Rod (Each)	\$10.00	per hour
ME30	Airless Sprayer - Standard	\$10.00	per hour
ME31	Airless Sprayer - 30 to 1	\$22.00	per hour
ME32	Airless Sprayer - 45 to 1	\$29.00	per hour
ME33	Steam Cleaner	\$41.00	per hour
ME34	Pressure Cleaner - 2500 psi	\$48.00	per hour
ME35	Hot Water Pressure Washer 3000/4000 psi	\$53.00	per hour
ME36	High Pressure Washer - 10,000 psi (28 gal/min)	\$110.00	per hour
ME37	High Pressure Washer - 10,000 psi (70 gal/ min)	\$148.00	per hour
ME38	Scaffolding & Rigging (Per Section)	\$7.00	per hour
ME39	Air Blower	\$4.00	per hour
ME40	Roof Saw	\$34.00	per hour
ME41	Chain Saw	\$15.00	per hour
ME42	Skill Saw	\$6.00	per hour
ME43	Cut Off Saw	\$34.00	per hour
ME44	Weedeater	\$6.00	per hour
ME45	Power Broom - Handheld	\$40.00	per hour
ME46	Street Broom - Ride On 8'	\$60.00	per hour
ME47	Sod Cutter	\$12.00	per hour
ME48	Mechanical Tamper	\$50.00	per hour
ME49	Wind Resistant DOT Sign Stand	\$12.00	per hour
ME50	Lane Closure Sign	\$4.00	per hour
ME51	DOT Barrel with Base	\$2.00	per hour
ME52	36" DOT Traffic Cone	\$1.50	per hour
ME53	Stop / Slow Hand Held Sign	\$1.00	per hour
ME54	Traffic Flags	\$1.00	per hour
ME55	Triangle Reflector	\$1.00	per hour
ME56	Ventilator	\$20.00	per hour
ME57	Triangle Flare Kit	\$2.00	per hour
ME58	Drum Wrench	\$2.00	per hour
ME59	Infrared VAT Machine	\$20.00	per hour
ME60	Concrete Saw (Walk Behind)	\$22.00	per hour
ME61	Shop Vac	\$3.00	per hour
ME62	Mercury Vac	\$35.00	per hour
ME63	HEPA Vac	\$22.00	per hour
ME64	Back Vac	\$11.00	per hour
ME65	AFD/Negative Air Machine (w/o Filters)	\$19.00	per hour
ME66	Non-Sparking Tool Set (Reconditioning Additional, if required)	\$38.00	per hour
ME67	Tanker Tapping Kit	\$41.00	per hour



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

ME68	Dome Clamps (Each)	\$8.00	per hour
ME69	Midland Kit	\$195.00	per hour
ME70	"A", "B", or "C" Kit	\$135.00	per hour
ME71	Tank Cleaning Nozzles 2"	\$18.00	per hour
ME72	Tank Cutter	\$5.00	per hour
ME73	Demolition Hammer	\$32.00	per hour
ME74	Floor Scrubber	\$12.00	per hour
ME75	Inert Gas Powered Tools (Each)	\$41.00	per hour
ME76	Air Tools (Each)	\$6.00	per hour
ME77	Debris Cart	\$4.00	per hour
ME78	Wheelbarrow	\$2.00	per hour
ME79	Pallet Jack	\$12.00	per hour
ME80	Step Ladders	\$2.00	per hour
ME81	Extension Ladders	\$6.00	per hour
ME82	Quick Frame II	\$850.00	per hour
ME83	Quick Frame III	\$1,275.00	per hour
ME84	Pro Mag VI	\$3,300.00	per hour
ME85	Fuel Cans	\$2.00	per hour
ME86	Blast Protection Shield	\$32.00	per hour
ME87	Cylinder Containment Device	\$200.00	per hour
ME88	Cylinder Tapping Device	\$400.00	per hour
ME89	Drum Dolly	\$6.00	per hour
ME90	Drum Lifter	\$7.00	per hour
ME91	Drum Opener (Remote)	\$63.00	per hour
ME92	Drum Sling	\$9.00	per hour
ME93	Drum Hoist	\$8.00	per hour
ME94	Portable Shower	\$9.00	per hour
ME95	Portable Latrine	\$12.00	per hour
ME96	Rotary Brush & Air Wash System	\$27.00	per hour
ME97	Carpet Extractor (4 Gallon)	\$22.00	per hour
ME98	Air Mover Fan	\$9.00	per hour
ME99	Wall Drying Device	\$34.00	per hour
ME100	Dehumidifier	\$26.00	per hour
ME101	Air Scrubber (Filters not included)	\$47.00	per hour
ME102	Fire Extinguisher	\$5.00	per hour
ME103	Miscellaneous	Negotiated at time of Contract	
MATERIALS/DISPOSABLES			
M1	Sandblasting Sand (50 - Lb.)	\$32.00	each
M2	Filtration Sand (No. 20)	\$25.00	each
M3	Carbon GAX 40 - 50 Lb. Bag	\$240.00	each
M4	Oil Pillows	\$9.00	each
M5	Kwik Clean Sorbent	\$42.00	bag
M6	Oil Snare on Rope	\$77.00	each
M7	Oil Snare	\$96.00	each
M8	Absorbent Roll	\$220.00	each
M9	Absorbent Sweep	\$140.00	bale
M10	Absorbent Clay (50 Lb.)	\$15.00	each
M11	Citric Acid (50 lb.)	\$153.00	each
M12	Hydrochloric Acid	\$4.25	gallon
M13	Lime-Bag	\$20.00	each

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

M14	Lime, Posi / Kiln (Drum)	\$240.00	each
M15	Oil Dry (Bag)	\$10.00	each
M16	Vermiculite (Bag)	\$22.00	each
M17	Soda Ash – 50 Lb. (Bag)	\$45.00	each
M18	Sodium Hypochlorite Solution, 15%	\$9.50	gallon
M19	Sulfamic Acid (50 lb.)	\$57.00	bag
M20	Sulfur Powder	\$79.00	bag
M21	Oil Gator - 30 Lb. (Bag)	\$50.00	each
M22	Sphag – Oil Sorb (Bag)	\$32.00	each
M23	Acid Gator - 25 Lb. (Bag)	\$47.00	each
M24	Gator Wash/Shure solve /Citra Solve	\$45.00	gallon
M25	Stabilizers & Inhibitors	\$35.00	gallon
M26	12 x 16 Tarp	\$35.00	each
M27	Caution Tape	\$32.00	each
M28	Decon Chamber	\$260.00	each
M29	Decon Pod 35 Gal.	\$79.00	each
M30	Decon Pool 100 Gal.	\$118.00	each
M31	Towels	\$8.00	each
M32	Spray Adhesive	\$17.00	each
M33	Encapsulant (Gallon)	\$18.00	each
M34	Mastic Remover (Gallon)	\$18.00	each
M35	Glovebag	\$27.00	each
M36	Asbestos Bag Printed - 6 mil	\$4.00	each
M37	Trash Bag	\$2.00	each
M38	Detergent	\$9.00	each
M39	Cotton Rags (per pound)	\$3.00	each
M40	Acid Socks	\$40.00	each
M41	Petroleum Socks	\$20.00	each
M42	3" x4" Mini-Boom	\$75.00	each
M43	Absorbent Pads – Chemical	\$15.00	each
M44	Trash Can	\$28.00	each
M45	5 Gallon Bucket	\$10.00	each
M46	5 Gallon Biohazard Disposal Package	\$245.00	each
M47	610 Polyethylene	\$75.00	each
M48	420 Polyethylene	\$60.00	each
M49	620 Polyethylene	\$165.00	each
M50	1020 Polyethylene	\$175.00	each
M51	10,000 Gallon PVC Pool Liners	\$370.00	each
M52	25,000 Gallon PVC Pool Liners	\$792.00	each
M53	50,000 Gallon PVC Pool Liners	\$1,074.00	each
M54	Poly Bags - 6 Mil	\$3.00	each
M55	Duct Tape	\$7.00	each
M56	DOT & Hazardous Waste Labels	\$5.00	each
M57	Cubic Yard Box	\$108.00	each
M58	Cubic Yard Box Liner	\$68.00	each
M59	Fluorescent Tube Box 4'	\$36.00	each
M60	Fluorescent Tube Box 8'	\$39.00	each
M61	Flex Pack Cubic Yard	\$167.00	each
M62	55 Gallon Drum Liners - 10 Mil	\$6.00	each
M63	Roll Off Liners	\$75.00	each



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

M64	17H/E 55 Gallon Drums	\$95.00	each
M65	17H/E 55 Gallon - Reconditioned Drums	\$65.00	each
M66	Fiber Drums - 5 Gallons	\$54.00	each
M67	Fiber Drums - 30 to 40 Gallons	\$65.00	each
M68	15 Gallon Poly/Steel Drums	\$55.00	each
M69	20 Gallon Poly/Steel Drums	\$45.00	each
M70	30 Gallon Poly/Steel Drums	\$71.00	each
M71	55 Gallon Poly Drums	\$80.00	each
M72	85 Gallon Recovery Drums - Steel	\$226.00	each
M73	95 Gallon Recovery Drums - Plastic	\$285.00	each
M74	Drum Sucker, PVC, 2"	\$81.00	each
M75	Absorbent Boom - Disposable - 4"	\$90.00	each
M76	Absorbent Boom - Disposable - 5"	\$214.00	each
M77	Absorbent Boom - Disposable - 8"	\$176.00	each
M78	Absorbent Pads (Bundle)	\$125.00	each
M79	50 Micron Filters	\$10.00	each
M80	25 Micron Filters	\$11.00	each
M81	5 Micron Filters	\$25.00	each
M82	Cloth Gloves	\$4.50	each
M83	Neoprene Gloves	\$14.00	each
M84	Leather Work Gloves (Pair)	\$21.00	each
M85	Cotton Glove Liner (Pair)	\$3.50	each
M86	Natural Rubber Gloves (Pair)	\$41.00	each
M87	Nitrile Gloves (Pair)	\$19.50	each
M88	Silver Shield Gloves (Pair)	\$37.00	each
M89	Latex Gloves (Pair)	\$1.00	each
M90	Butyl Gloves	\$40.00	each
M91	PVC or PVA Gloves	\$40.00	each
M92	Nomex Gloves	\$112.00	each
M93	Acid Suits	\$165.00	each
M94	Polypropylene Suit	\$7.00	each
M95	Coated Tyvek Suit	\$14.00	each
M96	Tyvek Suit	\$11.50	each
M97	Level A Suits	\$1,100.00	each
M98	Level B Suits	\$435.00	each
M99	CPF2 Bonded Suit	\$8.50	each
M100	CPF2 Taped Suit	\$39.00	each
M101	Saranex / with hoods	\$28.00	each
M102	Saranex / without hoods	\$22.00	each
M103	Latex Over-Boots	\$7.50	each
M104	Boot Covers	\$6.25	each
M105	Fire Extinguisher - Recharge	\$40.00	each
M106	CO <sub>2</sub> Bottle Recharge	\$30.00	each
M107	Hazard Tape (Roll)	\$35.00	each
M108	Plug & Patch Kit	\$95.00	each
M109	Wood Plug Kit	\$75.00	each
M110	SP3 Cartridges	\$15.00	each
M111	OVP 100 Cartridges	\$18.00	each
M112	P100 Dust/Mist Respirator Filter	\$27.00	pair
M113	Combination Cartridges	\$22.00	each

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

M114	Acid Gas Cartridges	\$19.00	each
M115	CL/MV Cartridges	\$20.00	each
M116	Mercury Cartridges	\$32.00	each
M117	Mersorb, P-100	\$47.00	each
M118	HEPA Vacuum Bags	\$275.00	each
M119	Primary AFD Filters	\$5.00	each
M120	Secondary AFD Filters	\$10.00	each
M121	HEPA AFD Filters	\$150.00	each
M122	Splash Shields	\$6.00	each
M123	Caution Signage	\$2.00	each
M124	Batteries	\$2.00	each
M125	Decontamination Pools	\$25.00	each
M126	Decontamination Tool Drop Pools	\$5.00	each
M127	Decontamination Brushes	\$6.00	each
M128	Silicone Sealant / Tube	\$4.75	each
M129	Liquid Nails / Tube	\$4.50	each
M130	Butyl Sealant / Tube	\$5.50	each
M131	Mold & Mildew Spray Protectant (5 Gallons)	\$150.00	each
M132	Disinfectant Cleaner (5 Gallons)	\$70.00	each
M133	Evaporator Coil Cleaner	\$68.00	per gallon
M134	Biosolve	\$75.00	per gallon
M135	Microblaze	\$77.00	per gallon
M136	Duct Liner Adhesive / Insulation Sealer (5 Gallons)	\$270.00	each
M137	Fungicidal Protective Coating (5 Gallons)	\$380.00	each
M138	Bioremediation Accelerator	\$16.00	per pound
M139	Rupture Discs - General	\$60.00	each
M140	Rupture Disc – 2.5” ICD	\$144.00	each
M141	Rupture Disc – 3” ICD	\$167.00	each
M142	Safety Glasses (Replacement)	\$20.00	each
M143	Goggles/Face Shield	\$28.00	each
M144	Chemical Classifier Strip	\$27.00	each
M145	Manway Gasket	\$375.00	each
M146	pH Paper	\$24.00	per package
M147	Sample Container	\$3.00	per hour
M148	Monitoring Cassettes	\$16.00	each
M149	ColiWasa Tubes	\$23.00	each
M150	1 Quart Sample Container Kit	\$2.00	per hour
M151	Detector Tubes	\$75.00	each
M152	Personnel Monitoring Badges (per contaminant)	\$100.00	each
M153	Swipe Sample Collection Kit	\$420.00	each
M154	Smart Ticket	\$190.00	each
M155	Half-Face Negative Pressure Respirator (w/o cartridges)	\$30.00	each
M156	Full-Face Negative Pressure Respirator (w/o cartridges)	\$210.00	each
M157	Powered Air Purifying Respirator	\$300.00	each
M158	Mercury Spill Kit	\$185.00	each
M159	Miscellaneous	Negotiated at time of Contract	
MONITORING/SAMPLING EQUIPMENT AND MATERIALS			
M/SE1	PID Meter	\$24.00	per hour
M/SE2	Portacount	\$45.00	per hour
M/SE3	Audio Dosimeter	\$17.00	per hour



**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

M/SE4	Rotometer	\$12.00	per hour
M/SE5	Monometer	\$16.00	per hour
M/SE6	Soil Sample Kit	\$20.00	per hour
M/SE7	Level A Suit Test Kit	\$29.00	per hour
M/SE8	Sample Cooler	\$4.00	per hour
M/SE9	Area Monitors (each)	\$10.00	per hour
M/SE10	Chemical Guidance Manuals	\$4.00	per hour
M/SE11	Hand Auger Stainless Steel	\$5.00	per hour
M/SE12	Sludge Sampler	\$5.00	per hour
M/SE13	Scales	\$3.00	per hour
M/SE14	pH, SC Probes, Meter	\$5.00	per hour
M/SE15	Water Level Indicator	\$2.00	per hour
M/SE16	Pressure Transducer – week minimum	\$600.00	per week
M/SE17	Data Logger - minimum 4 day rental	\$140.00	per day
M/SE18	Toxic Gas Detectors (Individual Gas)	\$9.00	per hour
M/SE19	Free Product Probe	\$4.00	per hour
M/SE20	Automatic Sampler	\$44.00	per hour
M/SE21	Surveying Equipment	\$19.00	per hour
M/SE22	Sampler Pans (Stainless Steel)	\$2.00	per hour
M/SE23	Tank Sampling Device	\$9.00	per hour
M/SE24	Personnel Air Sampling Pumps (Low & Medium Flow)	\$8.00	per hour
M/SE25	High Volume Air Sampling Pump	\$20.00	per hour
M/SE26	Sample Pump Calibrator	\$11.00	per hour
M/SE27	Oxygen Detector	\$9.00	per hour
M/SE28	Explosion Meter	\$9.00	per hour
M/SE29	Drager Pump	\$6.00	per hour
M/SE30	Mono-Tox Detector	\$16.00	per hour
M/SE31	4 Gas Meter	\$36.00	per hour
M/SE32	Hazardous Characterization Kit	\$245.00	per test
M/SE33	Photographic Equipment (Plus Film & Development)	\$27.00	per day
M/SE34	GPS Unit	\$9.00	per hour
M/SE35	Weather Station	\$6.00	per hour
M/SE36	Binoculars	\$6.00	per hour
M/SE37	PID w/3 Gas Meter	\$51.00	per hour
M/SE38	Radiation "Pancake" Meter	\$27.00	per hour
M/SE39	Chlorine Monitor	\$16.00	per hour
M/SE40	Mercury Monitor	\$75.00	per hour
M/SE41	Heat Stress Monitor – WBGT	\$33.00	per hour
M/SE42	HAZMAT Drager CMS Monitor	\$50.00	per hour
M/SE43	IAQ Anderson 6 stage impactor	\$32.00	per hour
M/SE44	IAQ, CO, O <sub>2</sub> , Temperature, RH Monitor	\$32.00	per hour
M/SE45	FID Meter	\$31.00	per hour
M/SE46	Organic Vapor Analyzer	\$27.00	per hour
M/SE47	Ground Field Resistance Meter	\$38.00	per hour
M/SE48	Infrared Non Contact Thermometer	\$11.00	per hour
M/SE49	TestNet Equipment	\$275.00	per hour
<b>COMMUNICATIONS EQUIPMENT</b>			
C1	Portable Computer	\$8.00	per hour
C2	Field Printer	\$4.00	per hour
C3	Intrinsically Safe Communication Radios	\$11.00	per hour

**EXHIBIT A - TIME AND MATERIALS RATE SCHEDULE**

C4	Portable Communication Radios	\$4.00	per hour
C5	Response Cellular Phones (Each)	\$8.00	per hour
C6	Mobile Broadband Access Unit	\$312.50	per hour
C7	Wireless Enabled Computer	\$25.00	per hour
C8	Satellite Communications Unit	\$687.50	per hour
C9	Remote Surveillance PTZ Camera	\$81.25	per hour
C10	Digital Video Recorder	\$150.00	per hour
C11	Video Camera	\$23.00	per hour
C12	Internet Protocol Telephone	\$18.75	per hour
DISPOSAL			
D1	Drum Storage (Each)	\$25.00	per day
D2	Non-Haz Solids Disposal	\$185.00	per drum
D3	Non-Haz Solids Disposal	\$60.00	per ton
D4	Non Haz Liquids Disposal	\$0.80	per gallon
D5	Non-Haz Sludge Disposal	\$225.00	per ton
D6	Waste Transportation	Negotiated at time of Contract	
D7	Miscellaneous Non-Haz Disposal	Negotiated at time of Contract	
D8	Hazardous Waste Disposal	Negotiated at time of Contract	
FUEL CHARGES			
F1	INTENTIONALLY LEFT BLANK		
SUBCONTRACTORS			
S1	Subcontractors	Negotiated at time of Contract	
INSURANCE AND BONDING			
I1	INTENTIONALLY LEFT BLANK		
I2	INTENTIONALLY LEFT BLANK		
I3	INTENTIONALLY LEFT BLANK		
Reimbursement Terms and Conditions			
Reimbursement terms and conditions shall be as set forth in the Reimbursement Terms and Conditions for Time and Materials Contracts attached hereto and incorporated herein by reference.			